

# Financial Results for the three months ended June 30, 2018

#### INPEX CORPORATION

August 9, 2018

### Cautionary Statement



This presentation includes forward-looking information that reflects the plans and expectations of the Company. Such forward-looking information is based on the current assumptions and judgments of the Company in light of the information currently available to it, and involves known and unknown risks, uncertainties, and other factors. Such risks, uncertainties and other factors may cause the Company's performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by such forward-looking information. Such risks, uncertainties and other factors include, without limitation:

- Price volatility and change in demand in crude oil and natural gas
- Foreign exchange rate volatility
- Change in costs and other expenses pertaining to exploration, development and production

The Company undertakes no obligation to publicly update or revise the disclosure of information in this presentation (including forward-looking information) after the date of this presentation.

#### Subsidiaries and Affiliates



#### 64 consolidated subsidiaries

Major subsidiaries	Country/region	Ownership	Stage	Accounting term
Japan Oil Development Co., Ltd.	UAE	100%	Production	March (provisional settlement of account)
JODCO Onshore Limited	UAE	51 %	Production	December
JODCO Lower Zakum Limited	UAE	100%	Production	December
INPEX Sahul, Ltd.	Timor Sea Joint Petroleum Development Area	100%	Production	December
INPEX Ichthys Pty Ltd	Australia	100%	*	March (provisional settlement of account)
INPEX Southwest Caspian Sea, Ltd.	Azerbaijan	51%	Production	March (provisional settlement of account)
INPEX North Caspian Sea, Ltd.	Kazakhstan	51%	Production	March (provisional settlement of account)
INPEX Oil & Gas Australia Pty Ltd	Australia	100%	Development	December
INPEX Gas British Columbia Ltd.	Canada	45.09%	Production/ Evaluation	December

#### 20 equity method affiliates

Major affiliates	Country/region	Ownership	Stage	Accounting term
MI Berau B.V.	Indonesia	44%	Production	December
Angola Block 14 B.V.	Angola	49.99%	Production	December
INPEX Offshore North Campos, Ltd.	Brazil	37.5%	Production	December
Ichthys LNG Pty Ltd	Australia	62.245%	*	March (provisional settlement of account)

\*Production of gas from the wellhead has been commenced as announced on July 30, 2018

# Highlights of the Consolidated Financial Results for the three months ended June 30, 2018

	Apr Jun. '17	Apr. – Jun. '18	Change	%Change
Net sales (Billions of yen)	217.8	202.3	(15.5)	(7.1%)
Crude oil sales	156.9	169.4	12.4	8.0%
Natural gas sales (including LPG)	58.0	29.1	(28.8)	(49.7%)
Others	2.8	3.7	0.8	29.7%
Operating income (Billions of yen)	87.2	103.9	16.7	19.2%
Ordinary income (Billions of yen)	95.5	116.2	20.7	21.7%
Net income attributable to owners of parent (Billions of yen)	20.0	16.8	(3.2)	(16.0%)
Net income per share (Yen)	13.71	11.51	(2.20)	(16.0%)

 $Average\ number\ of\ INPEX\ shares\ is sued\ and\ outstanding\ during\ the\ three\ months\ ended\ June\ 30,\ 2018:\ 1,460,357,100$ 

Average crude oil price (Brent) (\$/bbl)	50.79	74.97	24.18	47.6%
Average exchange rate (\(\frac{4}{\}\))	111.10	109.10	2.00yen	1.8%
Average exchange rate (+/\$)	111.10	107.10	appreciation	appreciation

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# Crude Oil Sales



	Apr Jun. '17	Apr. – Jun. '18	Change	%Change
Net sales (Billions of yen)	156.9	169.4	12.4	8.0%
Sales volume (thousand bbl)	27,074	22,066	(5,009)	(18.5%)
Average unit price of overseas production (\$/bbl)	51.19	70.52	19.33	37.8%
Average unit price of domestic production (¥/kl)	38,265	52,946	14,681	38.4%
Average exchange rate (¥/\$)	111.71	108.82	2.89yen appreciation	2.6% appreciation
Sales volume by region (thousand bbl)	Apr Jun. '17	Apr Jun. '18	Change	%Change
Japan	238 (37.8 thousand kl)	176 (28.0 thousand kl)	(62) (-9.8 thousand kl)	(25.9%)
Asia & Oceania	1,920	428	(1,492)	(77.7%)
Eurasia (Europe & NIS)	3,130	3,906	776	24.8%
Middle East & Africa	21,323	17,218	(4,105)	(19.3%)
Americas	463	337	(126)	(27.2%)
Total	27 074	22.066	(5,009)	(18.5%)

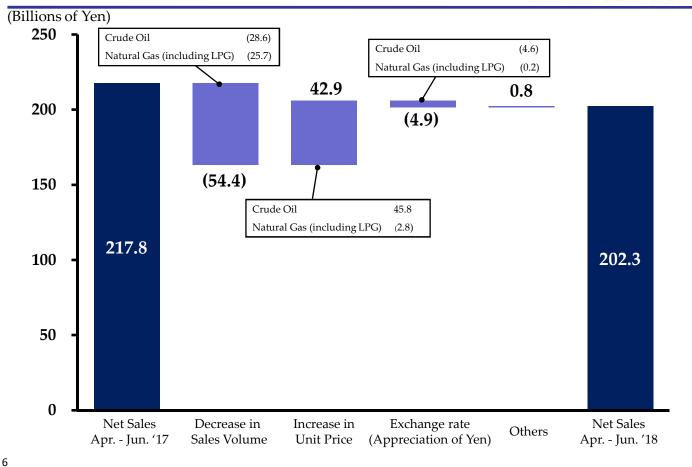
# Natural Gas Sales (excluding LPG)



	Apr Jun. '17	Apr. – Jun. '18	Change	%Change
Net sales (Billions of yen)	56.7	28.7	(27.9)	(49.3%)
Sales volume (million cf)	77,023	35,177	(41,846)	(54.3%)
Average unit price of overseas production (\$/thousand cf)	5.42	2.94	(2.48)	(45.8%)
Average unit price of domestic sales $(Y/m^3)$	45.10	49.11	4.01	8.9%
Average exchange rate (¥/\$)	110.90	105.90	5.00yen appreciation	4.5% appreciation
Sales volume by region (million cf)	Apr Jun. '17	Apr. – Jun. '18	Change	%Change
Japan	17,144 (459million m³*)	17,715 (475million <b>㎡</b> *)	571 (+15million <b>m</b> **)	3.3%
Asia & Oceania	47,577	5,692	(41,884)	(88.0%)
Eurasia (Europe & NIS)	1,783	2,392	609	34.2%
Middle East & Africa	-	-	-	-
Americas	10,519	9,378	(1,141)	(10.9%)
Total	77,023	35,177	(41,846)	(54.3%)
				*1m <sup>3</sup> =41.8605MJ

## Analysis of Net Sales Decrease





#### Statement of Income



					155M 4(1-055) BE 28-0551
(Billions of Yen)	Apr Jun. '17	Apr Jun. '18	Change	%Change	Decrease in sales volume : (54.4) Increase in unit price : +42.9 Exchange rate
Net sales	217.8	202.3	(15.5)	(7.1%)	(Appreciation of yen): (4.9)
Cost of sales	110.9	80.1	(30.8)	(27.8%) •	Others: +0.8
Gross profit	106.9	122.2	15.3	14.3%	Cost of sales for Crude Oil: 60.6 (Change) (18.8)
Exploration expenses	0.4	0.1	(0.2)	(61.4%)	Cost of sales for Natural Gas*: 16.8
Selling, general and administrative expenses	19.2	18.1	(1.1)	(5.8%)	(Change) (12.2) * Including LPG
Operating income	87.2	103.9	16.7	19.2%	Main factors for change: Gain on reversal of allowance for
Other income	11.0	19.8	8.8	80.3%	recoverable accounts under production sharing (4.4
Other expenses	2.7	7.6	4.8	176.1%	Compensation income +7.3
Ordinary income	95.5	116.2	20.7	21.7%	Equity in earnings of affiliates +3.
Total income taxes	72.6	95.2	22.5	31.1%	Main factor for change:
Net income (loss) attributable to non-controlling interests	2.8	4.1	1.3	48.5%	Provision of allowance for doubtful accounts +2
Net income attributable to owners of parent	20.0	16.8	(3.2)	(16.0%)	

owners of parent

# Other Income/Expenses



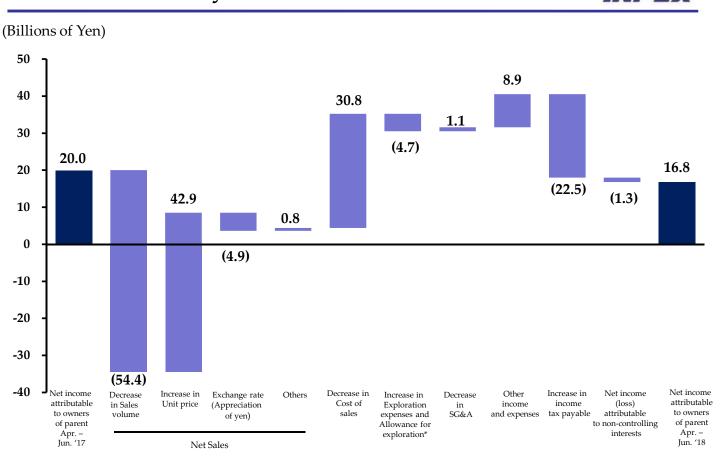
(Billions of Yen)	Apr Jun. '17	Apr Jun. '18	Change	%Change	
Other income	11.0	19.8	8.8	80.3%	
Interest income	1.7	1.5	(0.2)	(12.1%)	
Dividend income	1.8	1.0	(0.7)	(41.6%)	
Equity in earnings of affiliates	1.0	4.8	3.7	362.6%	
Gain on reversal of allowance for recoverable accounts under production sharing	4.4	-	(4.4)	(100.0%)	
Foreign exchange gain	0.0	1.4	1.4	_	
Compensation income	-	7.3	7.3	- •	Compensation f
Other	1.8	3.5	1.6	88.3%	termination of I Block 18
Other expenses	2.7	7.6	4.8	176.1%	
Interest expense	1.4	2.0	0.6	44.9%	
Provision of allowance for doubtful accounts	0.2	2.6	2.3	-	
Provision for allowance for recoverable accounts under production sharing	-	0.5	0.5	-	
Other	1.0	2.3	1.2	119.1%	

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# Analysis of Net Income Decrease





### **Revised Financial Forecasts** for the year ending March 31, 2019



-	Assum	ptions

parent (billions of yen)

(May 10, 2018)	1 <sup>st</sup> half	2 <sup>nd</sup> half	Full year
Crude oil price (Brent) (US\$/bbl)	65.0	65.0	65.0
Exchange rate (yen/US\$)	105.0	105.0	105.0

(Aug 9, 2018)	1 <sup>st</sup> half	2 <sup>nd</sup> half	Full year
Crude oil price (Brent) (US\$/bbl)	72.5*1	70.0	71.2
Exchange rate (yen/US\$)	109.6*2	110.0	109.8

*1 1st quarter (Actual) : US\$ 75.0/bbl, 2nd	quarter (Forecast) : US\$70.0/bbl	*2 1st quarter (Actual): ¥109	9.1/US\$1, 2nd quarter (F	orecast) : ¥110.0/US
- Financial Forecasts for the year ending March 31, 2019	Previous forecasts (May 10, 2018)	Revised forecasts (Aug 9, 2018)	Change	% Change
Net sales (billions of yen)	860.0	945.0	85.0	9.9%
Operating income (billions of yen)	377.0	460.0	83.0	22.0%
Ordinary income (billions of yen)	371.0	463.0	92.0	24.8%
Net income attributable to owners of parent (billions of yen)	48.0	48.0	-	-
- Financial Forecasts for the six months endir	g September 30, 2018			
Net sales (billions of yen)	384.0	419.0	35.0	9.1%
Operating income (billions of yen)	165.0	211.0	46.0	27.9%
Ordinary income (billions of yen)	165.0	222.0	57.0	34.5%
Net income attributable to owners of	12.0	25.0	13.0	108 3%

12.0

25.0



13.0

108.3%

# Appendix

#### LPG Sales



	Apr Jun. '17	Apr Jun. '18	Change	%Change
Net sales (Billions of yen)	1.2	0.4	(0.8)	(68.1%)
Sales volume (thousand bbl)	287	75	(211)	(73.7%)
Average unit price of overseas production (\$/bbl)	40.01	49.89	9.88	24.7%
Average unit price of domestic production (¥/kg)	65.04	71.77	6.73	10.3%
Average exchange rate (¥/\$)	111.86	108.54	3.32yen appreciation	3.0% appreciation
Sales volume by region (thousand bbl)	Apr Jun. '17	Apr Jun. '18	Change	%Change
Japan	1 (0.1 thousand ton)	1 (0.1 thousand ton)	(0) (-0.0 thousand ton)	(7.5%)
Asia & Oceania	286	74	(211)	(73.9%)
Eurasia (Europe & NIS)	-	-	-	-
Middle East & Africa	-	-	-	-
Americas	-	-	-	-

Total

#### **Balance Sheet**

287

75



(73.7%)

(211)

(Billions of yen)	Mar. '18	Jun. '18	Change	%Change
Current assets	466.3	581.3	115.0	24.7%
Tangible fixed assets	2,044.6	2,114.3	69.7	3.4%
Intangible assets	541.5	517.9	(23.5)	(4.4%)
Recoverable accounts under production sharing	589.0	585.0	(4.0)	(0.7%)
Other	692.4	863.3	170.8	24.7%
Less allowance for recoverable accounts under production sharing	(81.6)	(82.1)	(0.5)	0.7%
Total assets	4,252.3	4,579.8	327.4	7.7%
Current liabilities	305.4	457.8	152.4	49.9%
Long-term liabilities	788.0	933.9	145.8	18.5%
Total net assets	3,158.8	3,188.0	29.2	0.9%
(Non-controlling interests)	242.1	242.3	0.1	0.1%
Total liabilities and net assets	4,252.3	4,579.8	327.4	7.7%
Net assets per share (Yen)	1,997.24	2,017.14	19.90	1.0%

Summary of financial information for Ichthys downstream JV (100% basis, including the Company's equity share 62.245%)

(Billions of yen)

• Current assets: 40.0 • Fixed assets: 3,734.0

• Total assets: 3,774.0 \*Fixed assets include interest expense which are not included in CAPEX, and capitalized costs before

 $Total\ shareholders'\ equity: +3.6$ Accumulated other comprehensive income (Billions of yen): +25.3

- Unrealized holding gain on
- securities: +2.1 Unrealized gain from hedging instruments: +8.4
- Translation adjustments: +14.8

#### Statement of Cash Flows

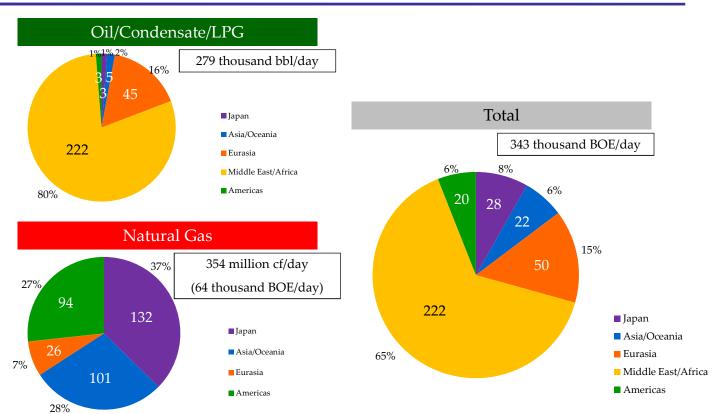
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(Billions of Yen)	Apr Jun. '17	Apr Jun. '18	Change	%Change
Income before income taxes	95.5	116.2	20.7	21.7%
Depreciation and amortization	23.2	21.9	(1.2)	(5.5%)
Recovery of recoverable accounts under production sharing (capital expenditures)	17.2	2.4	(14.8)	(85.8%)
Recoverable accounts under production sharing (operating expenditures)	0.2	8.3	8.0	-
Income taxes paid	(89.5)	(70.0)	19.5	(21.8%)
Other	16.5	(37.2)	(53.8)	-
Net cash provided by (used in) operating activities	63.3	41.7	(21.6)	(34.1%)
Payments for time deposits / Proceeds from time deposits	8.6	(207.2)	(215.9)	-
Payments for purchases of tangible fixed assets	(73.1)	(64.1)	9.0	(12.4%)
Payments for purchases of investment securities	(89.2)	(1.4)	87.8	(98.4%)
Investment in recoverable accounts under production sharing (capital expenditures)	(9.8)	(9.0)	0.7	(7.9%)
Long-term loans made / Collection of long-term loans receivable	0.0	(154.6)	(154.7)	-
Other	(4.2)	11.9	16.2	-
Net cash provided by (used in) investing activities	(167.7)	(424.6)	(256.8)	153.1%
Net cash provided by (used in) financing activities	37.4	261.9	224.5	-
Cash and cash equivalents at end of the period	248.4	156.5	(91.8)	(37.0%)

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# Net Production\* (Apr. – Jun. 2018)





# Crude Oil Prices



